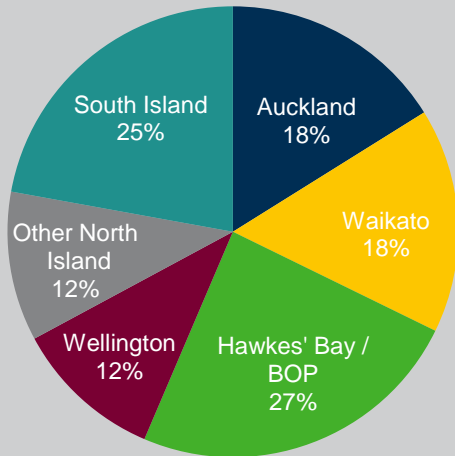


# PARTICIPANT STATS

Participants by Region



14

ORGANISATIONS

499

EMPLOYEES

44

JOB CATEGORIES

Analysed with base salary, fixed and total remuneration, with breakdowns by firm size, region and discipline type.

# Legal Industry Remuneration Report

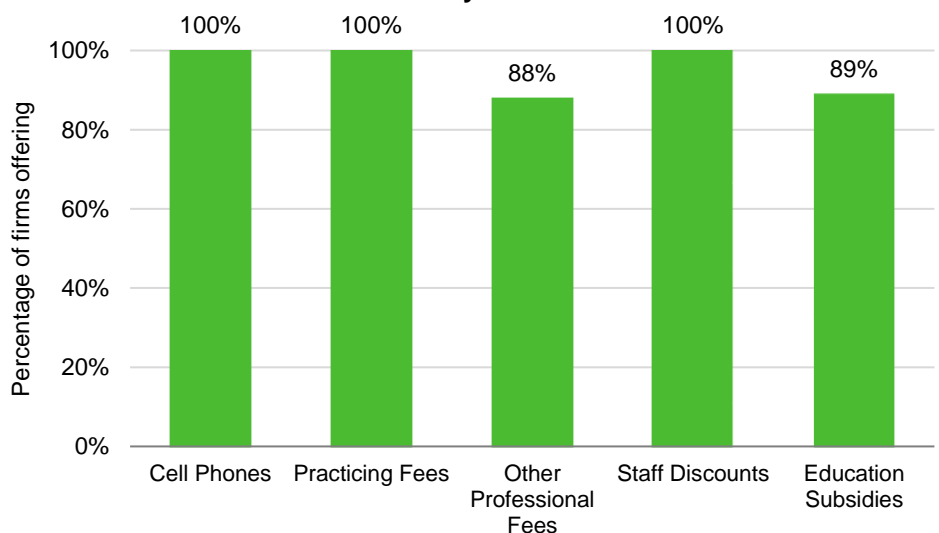
A premium is paid by **very large firms** at Associates / Salaried Partner level and Junior Solicitors level.

Salary increases are driven primarily by **individual performance**, followed by **external market relativity** and **organisational performance**.

**67%** of firms provide financial assistance for **Institute of Professional Legal Studies** training.

**83%** of firms utilise some form of **work / life balance**, **75%** of offer **part-time** work to some of their staff, **42%** flexible hours and **42%** working from home.

Most commonly offered benefits



## About the Law Firms Remuneration Report

### ROLES SURVEYED

The published survey contains comprehensive remuneration information for roles from Senior Associate level to Office Junior, reported by the following functional areas:

- Legal
- Legal Support
- Corporate Services
- General Market

### ANALYSIS AND FEATURES

In addition to comprehensive remuneration data pages the survey report includes analysis and trends in employment policies and practices such as:

- Practising Certificates
- Charge Out Rate
- Salary Review Period
- Pay Increases
- Variable Pay / Incentive Schemes
- Promotion Policy
- Benefits Analysis
- Annual Leave
- Work/Life Balance
- Training
- Overtime and / or work outside normal hours

### TIMING AND FEES

Data for this survey is collected from September, with the report published in November each year.

#### 2017 Prices

Very small firm	Less than 10 Staff	\$540 +GST
Small firm	10 - 20 Staff	\$760 +GST
Medium firm	21 - 40 Staff	\$1,180 +GST
Large firm	41 - 80 Staff	\$2,680 +GST
Very large firm	80+ Staff	\$3,320 +GST

*Participants receive a 50% discount.*

To order, please return the order form (available [here](#)) to [surveys@strategicpay.co.nz](mailto:surveys@strategicpay.co.nz).

### HOW TO PARTICIPATE IN THE NEXT SURVEY

If you are interested in participating in the next survey, please contact the Strategic Pay Survey Team ([surveys@strategicpay.co.nz](mailto:surveys@strategicpay.co.nz)) to confirm your registration.